Transforming Contract Management

The International Association for Contract and Commercial Management presents a free webinar designed to help participants establish contract management as a business competence. The webinar is offered through Seal Software.

The pressure for improved business controls continues to grow and contract management is increasingly seen as a critical discipline, Seal Software says on its website. However, short-term measures tend to focus on control and compliance and these inhibit – even undermine – longer-term value.

Topics include:

- The drivers of change transforming approaches to control and compliance
- Key steps in developing commercial competence
- How to improve quality in commercial judgment
- Gaining understanding of the critical tools
- From reactive to proactive – recognizing the indicators of failure

Watch the on-demand webinar.