Top Reasons to E-Sign Contracts



Silanis Technologies has posted online a free white paper on the benefits of a fully electronic contracting process, extending beyond a streamlined workflow.

Pressure to transact faster, more efficiently and from the convenience of mobile devices is accelerating the adoption of e-contracting, Silanis says on its website. "If you've ever had to sign a contract with an organization that is not using e-signature technology, you are familiar with the additional work that can easily consume 30 minutes per interaction — open an email, print a document, sign it, scan it into digital format, convert it to PDF, email it to the vendor and archive it. Keeping the process digital saves these time-consuming tasks."

But the benefits of a fully electronic contracting process extend beyond a streamlined workflow, Silanis says.

Download the white paper.