

# **This Biglaw Firm Is Handing Out Up To \$25K To Former Lawyers Who Refer New Associates**

“They’re our best ambassadors. Many times when you do use vendors you have to teach them about your culture,” reports Staci Zaretsky in *Above The Law*.

*“Geline Midouin, Shearman & Sterling’s chief people officer, speaking highly of the firm’s former lawyers, who are now being rewarded with cash for referring potential new hires. According to a report from Reuters, Shearman will pay \$25,000 for a successful placement of associates or counsel with at least one year of experience, \$2,500 for salaried business services professionals, and \$1,000 for hourly staff,”*

***Read the article.***