

# Terms of Sale, Routed Exports and Export Controls

☒ Thompson Coburn will present a complimentary webinar on the trade compliance issues associated with different Incoterms and the creative ways that they are often used.

The webinar will be Tuesday, Oct. 14, beginning at 1 p.m. Central time.

On its website, Thompson Coburn says the webinar is designed to answer several question on this topic, such as: What risks are associated with Routed Export Transactions? Can one ship a licensable product under the EXW term of sale? What is the term of sale, reportable value and invoicing policy for dropped shipments? What risks are associated with using a term of sale that differs from the way the business is actually handled? Can you create a right to make entry?

**Register for the webinar.**