

# Top Five Issues in Leveraging Automation Software in an Outsourcing Transaction Contract

## *Insight*

It is important to document what specific benefits will be realized when leveraging automation software in an outsourcing relationship.

---

# Navigating Open Source Risk with Tools for Usage Evaluation and License Compliance

## *Webinar, Feb. 28, 2019*

Fitch, Even, Tabin & Flannery LLP will present a free webinar, “Navigating Open Source Risk with Tools for Usage Evaluation and License Compliance,” featuring Philip Odeno of Black Duck On-Demand and Fitch Even partners Amanda Lowerre O’Donnell, Joseph F. Marinelli, and Steven G. Parmelee.

---

# Encountering Common Technology Contracts

## *Insight*

Corporate counsel often hire external technology lawyers to review, draft, or negotiate technology contracts such as software licensing agreements because of their ability to identify software licensing issues, resolve complex licensing models, and compare the subject deal to the many other unique technology contract structures to solve problems, according to a blog post by Kirkpatrick Law.

---

# Fundamentals of Software Audit Data Collection – Hardware Inventory

## *Insight*

In order to effectively manage their software usage and to mitigate compliance exposure, companies need to know how to gather and analyze information regarding their product usage, writes Christopher Barnett of Scott & Scott LLP.

---

# Software License Checklist

# for Licensees: 20 Issues to Consider

## *Insight*

When entering into licenses for commercially available, off-the-shelf software products, it is common to use the “vendor’s paper” for contracting, according to a post on Morgan, Lewis & Bockius LLP’s Tech & Sourcing blog.

---

# VMware Licensing: Common Questions about Licensing Rules and Restrictions, Part II

## *Insight*

Keli Johnson Swan of Scott & Scott LLP provides and discusses a list that includes several common questions and concerns related to licensing VMware.

---

# Microsoft SPLA Self-Assessment – What It Is, and

# How to Respond

## *Insight*

Christopher Barnett of Scott & Scott LLP writes that many of his clients have been contacting his firm in recent weeks regarding notices they received from Microsoft requesting an internal self-assessment of their license positions under their Services Provider License Agreements.

---

# Hot Topics in Microsoft Enterprise License & Cloud Agreements

## *Event, August 23, 2017, 11 a.m. CDT*

This free event will discuss traditional and newly developed Microsoft licensing models, principal concerns about current licensing models, types of license agreements, and primary causes of exposure in enterprise-level Microsoft software audits.

---

# Are Mandatory Software Inventory Tools on the

# Horizon?

## *Insight*

Christopher Barnett of Scott & Scott LLP offers a quick summary of how three of the most high-profile software publishers are addressing the issue of software inventory.

---

# Prevent Autodesk Business Disputes from Turning into an Audit

## *Insight*

Keli Johnson Swan of Scott & Scott LLP offers some tips for navigating the self-assessment process and reaching a resolution for any licensing disputes for AutoDesk.

---

# BSA Software Audit Updates: Membership Changes and Impact on Audits

## *Insight*

The changes to the BSA's membership may affect the scope of the audit, and a company targeted by the BSA should take the following steps to mitigate its exposure.

---

# How to Contend with Oracle's Many Licensing Policies

## *Insight*

It is common practice for software publishers to incorporate by reference various licensing rules and policies to govern the usage of the publishers' software products, writes Christopher Barnett of Scott & Scott LLP.

---

# Dealing With Oracle's Aggressive Audit Program

## *Insight*

Christopher Barnett of Scott & Scott LLP discusses some of the most important audit risks to keep in mind when using Oracle products.

---

# Managing Audits to Prevent Unauthorized Disclosures by

# Technology Teams

## *Insight*

Keli Johnson Swan of Scott & Scott LLP discusses the problems that can arise when, employees responding to a software audit request do not understand the request and provide inaccurate or incomplete informationips to minimize unauthorized disclosures and to avoid potential liability.

---

# Settlement Structuring for IBM Audits

## *Insight*

Christopher Barnett of Scott & Scott LLP offers some advice on subjects to keep in mind when negotiating a software audit resolution with IBM.

---

# The Art of Negotiating a Software Audit

## *Insight>*

You have more room to negotiate an audit than you likely realize. Here are some questions to keep in mind when you negotiate with software publishers demanding audits across your enterprise IT infrastructure.

---

# Webinar: Successfully Defending Software Audits

*Event, Jan. 31, 11 a.m. CDT*

Properly preparing for and responding to software audits can reduce the financial and organizational impact on your business. Businesses that are most prepared and properly represented will have the greatest success in defending the inevitable software audit.

---

# Be Cautious in Navigating Microsoft's Forest of EA Documents

*Insight*

Microsoft occasionally will incorporate substantive or potentially substantive language in forms that otherwise would appear to have only administrative purposes, writes Christopher Barnett of Scott & Scott LLP.

---



# Managing Risks in the Software Audit Process

## *Insight*

Following each unsuccessful audit, there's a greater chance your company will be audited again and every audit is time-consuming, stressful and potentially damaging to your bottom line. So what can be done?

---

# Key Provisions in Software Settlement Agreements

## *Insight*

Keli Johnson Swan of Scott & Scott lists some of the provisions that should be carefully considered before executing a software audit settlement agreement.