

Mineral Leasing and Development on the Outer Continental Shelf

White Paper

An OCS lease implicates far more than the usual ‘four corners’ of the contract because lessees and their agents must navigate a labyrinth of rules and regulations to remain in compliance with their lease obligations.

SpringCM Track It for Deal Visibility Shines Light on Contracts and Other Documents

NEWS

A new mobile app from SpringCM provides actionable insight into the status of contracts, providing the ability to accurately forecast when deals close, reports developer SpringCM.

Confusing Contracts Language

as Litigation Strategy?

Article

Myanna Dellinger of the University of South Dakota School of Law has posted a discussion of a recent case in which a judge faulted Uber with presenting its drivers with a contract that was “likely, frankly, to engender confusion.”

Court Rules on Convention on Contracts for the International Sale of Goods

Article

A court has ruled that the UN Convention on Contracts for the International Sale of Goods applied in a contract case in which the plaintiff claimed that the defendant had delivered a nonconforming product.

When Can You Rescind a Real Property Purchase Agreement?

Article

Although rescission makes particular sense when recouping the purchase price is more important than living in the house, it's not always available.

'Smart Contracts' Are the Future of Blockchain

Article

"Smart contract" essentially means "programmable money" or self-automated computer programs that can carry out the terms of any contract.

How Big is Your Negotiation Data?

Article

What big data is there in contract management and how may it be leveraged?

Mitratesch to Introduce Getting Contracts Done With Webinar

Event, Feb. 10, 1 p.m. CST

Mitratesch says GCD was designed specifically for busy departments of all sizes seeking to manage the complete

contract process.

Assessing Your New Compliance Program for Combating Trafficking in Federal Contracts

Article

As contractors begin to make their first certifications to comply with the new federal regulations on human trafficking, they should consider several factors.

Negotiating Software Contract Risks – The Three Riskiest Provisions

Article

Software and service contracts come with many potential risks, and businesses should be mindful when initiating a new contract or a renewal.

Supreme Court Holds Unaccepted Offers for Full Relief Do Not Moot Class Actions

Analysis

A defendant cannot moot a putative class action by merely offering full relief to the named plaintiff on his or her individual claims.

Choose Words Carefully in Dispute-Related Contract Clauses

Article

A couple of words here or there in a contract can make a huge difference, particularly when those words relate to what happens if there is a breach or some other dispute between the parties, writes Shep Davidson.

Termination Clause in

Contingent Fee Contract Is Invalid

NEWS

A Pennsylvania court has ruled that a fired contingent fee attorney can't enforce a provision in his fee agreement requiring a client to pay the lawyer 20 percent of his eventual recovery if the client changes counsel.

Corporate Divorce Series: Do Fraudulent Credentials Annul Employment Contracts?

Article

The key to having a court grant an annulment and permitting the employer to avoid any contractual promises made to the employee based on the fabricated credentials is that the criteria at issue be material to the employer.

How Your Purchasing Process is Costing You More Than You

Think

Article

ContractRoom has published a discussion of the use of predictive agreement in the purchasing or procurement process.

E-Sign is Not Enough: Reduce Legal and Compliance Risk – White Paper

White Paper

Businesses of all sizes are moving their customer transactions to the web. As the adoption of electronic signature technology grows, so does the number of e-signature solutions in the market,

Major Contract Settlements & Negotiations – December 2015

Article

Winston & Strawn has compiled a list of more than 20 major news developments involving contract settlements and ongoing contract negotiation during the final month of 2015.

Tips for Avoiding Pitfalls in Technology Contracts

Article

The recent problems experienced by Finish Line should be instructive to all users and providers of technology products and services, according to a report posted by FisherBroyles LLP.

Remedies for the Rogue Arbitrator

White Paper

Most arbitrations run smoothly, the paper says, but “arbitrators should be ready for the exceptional case, which can be occasioned by another arbitrator or counsel.

Contractual Choice of Governing Law and Statutes of

Limitations

Article

The law you choose to govern your contract may not be the law that governs the applicable statute of limitations for claims arising under or related to that contract, writes Glenn West of Weil, Gotshal & Manges.