

China Contract Damages Done Right

Insight

The term “contract damages” refers to a contract provision setting out the damages for breach.

China Employment Contract FAQs

Insight

The end of the year brings an onslaught of China Employer Audits, and with those audits comes an onslaught of China employment law questions, writes Grace Yang in the Harris Bricken China Law Blog.

Selling Your Product or Service Into China: The Contract Basics

Insight

Dan Harris of China Law Blog has published a sample email that addresses many of the key points a company should be thinking about if it is contemplating selling into China.

Classic China Scam: Come to China to Sign the Contract

Insight

Once the Westerner gets to China, the local representative profits by splitting inflated costs incurred at hotels and restaurants and from fake notary charges, explains Dan Harris in Harris Moure, LLP's China Law blog.

Get Your China Contracts Written In Chinese, Not Translated

Insight

The only people who can truly know how to use specialized and particular words and terms are lawyers who know both China's contract laws and who are completely fluent in written and spoken Chinese, writes Dan Harris on Harris & Moure's China Law Blog.

Beware Of Being Burned By the China MOU/LOI

Article

Dan Harris writes in the Above the Law blog about how U.S. companies relying on a Letter of Intent (LOI) or a Memorandum of Understanding (MOU) detailing the terms of their proposed China deal may be exposing themselves to substantial liability.