Survey: Contract Management Flaws That Are Submarining Your Business

Apttus is offering a free white paper on a survey that reveals what many companies identified as flaws in their contract management processes and steps that can be taken to improve them.

The legal angle of doing business enters into everything a company does, Apttus says, from compliance risk to payment agreements to customer relationships. “Yet most companies are under performing when it comes to contract management, causing a tremendous amount of administrative heartburn for legal and worse costing your business bottom-line revenue,” the company says on its website.

The Apttus survey sought to learn how legal departments in Fortune 1000 companies are performing in regard to contract management and process efficiency. This report identifies the three critical obstacles – poorly optimized processes, wasted legal expertise, and a general lack of visibility into contract obligations – that are hindering legal and companywide goals.

Download the white paper.