Practical Guidance on Drafting and Negotiating Commodities Contracts

Reed Smith has posted a discussion on drafting and negotiation commodities contracts, with a focus on Chinese counterparties with emphasis on successful enforcement in China.

Simon Jones, William J.G. Barber, Calvin Chan, Ivan Chiang wrote the article.

“It is inevitable that some commodity trades end in dispute, particularly in current markets where prices are generally low and have been falling. This may happen in any jurisdiction, although this article focuses on China and how you can minimise risks relating to enforcement,” the authors wrote in the introduction.

Read the article.