

# Recommind and Hire Counsel Expand Alliance



Recommind, a leader in advanced analytics software, today announced that its alliance partner, Hire Counsel, has offered a unique fixed-price document review model to solve price uncertainty issues in eDiscovery. The new pricing model strengthens Recommind's Alliance Partner Program, which is a global ecosystem of specialized services providers powered by Recommind's award-winning Axcelerate eDiscovery and investigations platform.

By combining continuous machine learning, pervasive project management and relevancy predictions generated by Axcelerate, Hire Counsel has been able to deliver first pass review at a fixed price, ensuring superior results on budget, on time, Recommind said in a release. Given the successful implementation in its Detroit office, Hire Counsel will make the offering available in its review centers across the country, eliminating the risk of price overruns.

The release continues:

"Hire Counsel's expert project management and review resources have enabled them to complete fixed-price Axcelerate document review projects with great success," said Ellery Dyer, Vice President of Channel Development, Recommind. "Budget clarity and locked-in savings are compelling benefits of Hire Counsel's approach."

"We are excited to offer this innovative pricing model to meet the needs of our clients in today's new legal economy" said Kevin Clark, Executive Managing Director of Discovery Services, Hire Counsel. "In partnership with Recommind, we can

empower corporate clients to dependably budget for eDiscovery costs.”

To learn more about this unique model, **join** Hire Counsel’s Kilian Connolly and Kevin Clark and Recommind’s Hal Marcus for a webinar titled ***People, TAR, & Predictability: Achieving Cost Certainty in Review***. The webinar will take place Thursday, April 28, at 10 a.m. PT. A case study is also available **for download here**.

### **About Hire Counsel**

Hire Counsel is a leading innovative services provider to law firms, corporations, and government agencies for today’s new legal economy. As your trusted provider we tailor a legal solution that delivers superior and profitable results. Hire Counsel’s portfolio of services includes temporary legal support to right-size discovery teams, secondment services, specialists in compliance, contract administration, corporate transactions, research analysis and government, or permanent hires. Founded in 1993, Hire Counsel operates in more than 20 U.S. markets from 12 legal center offices, 10 domestic interview hubs, and five discovery centers. Learn more at **HireCounsel.com** or follow on Twitter **@HireCounsel** .

### **About Recommind, Inc.**

Recommind builds breakthrough software solutions that harness the power of information to solve concrete business problems. Our patented innovations at the nexus of law, big data, and predictive analytics help extract critical insights from massive volumes of unstructured data—for eDiscovery, contract analysis, and enterprise knowledge management. With a world-class professional services team across the globe, Recommind is trusted by renowned corporations (BMW, Cisco, Swiss Re), premier law firms (Clifford Chance, Morgan Lewis, White & Case), and key regulatory agencies (SEC, DOE, FINRA). Recommind is headquartered in San Francisco and has offices in

New York, Boston, London, and Bonn, Germany. For more information go to [www.recommind.com](http://www.recommind.com).