

Quarles & Brady Recognized for Alternative Fee Arrangements

The national law firm of **Quarles & Brady LLP** has announced that **BTI Consulting Group** has named it one of the best firms delivering alternative fee arrangements (AFAs). Out of the 650 firms surveyed, 22 firms received this honor.

According to BTI Consulting Group, “top legal decision makers credit their new love of AFAs to improved client focus, predictability in budgets, a more streamlined approach to the work, and the savings—which remain well in the double digits. Clients using AFAs report savings of 13.9% in 2015 compared to 14.4% in 2013. These savings effectively add \$2.7 million to the average client’s legal budget.” On April 28, the results were published in Law360.

“The firm strives to provide the absolute best legal counsel at a price that is right for our clients,” said firm chair Kimberly Leach Johnson. “We are proud to be listed as one of the top firms at developing and delivering AFAs.”

To view BTI Consulting Group’s report, **[click here](#)**.