Webinar: Leveraging the Data in Your Contracts to Prove the Value of Legal

Concord will present a **complimentary webinar** titled "From Cost Center to Profit Center: Leveraging the Data in Your Contracts to Prove the Value of Legal."

The event will be Thursday, July 26, 2018, at 10 a.m. Pacific time.

Legal's new role as a strategic business function has forced legal teams to evolve, shifting from cost-center to profit-center, Concord says on its website. This shift has transformed the overall value legal provides—moving well beyond risk management and cost savings—increasing the pressure on legal teams to become a source of revenue for their organization.

The webinar will equip participants to:

- Identify the crucial KPIs for Legal when it comes to spend
- Uncover strategies to take your legal team from cost center to profit center
- Discover how Leverage the data in your contracts to prove the value of Legal

The webinar is presented in partnership with General Counsel News.

Register for the webinar.