

Perils and Pitfalls for Payment Provisions

- ❑ DLA Piper has posted a free on-demand webinar on payment provisions that can be used in contracts.

On its website, DLA Piper says the payment provisions are a fundamental part of any sourcing arrangement. There are a range of models which can be used in a contract – each of which have pros and cons and strike a different balance between risk and reward. A combination of factors will dictate which model is likely to work best in any given circumstance, including the risk appetite of the customer, the need for flexibility to deal with changing circumstances, the relationship of the parties and the incentives which otherwise exist in the contract.

This seminar considers both traditional and newer payment models, and discusses the key issues to consider with each, the firm says.

Watch the on-demand webinar.