

# Paris-Based Forensics Expert Joins eTERA as New Alliance One Partner

**eTERA Consulting**, an internationally recognized and award-winning leader in data and technology management, has announced that Eric Laurent-Ricard has joined the company's highly successful **Alliance One Partner Program**.

In a release, eTERA said the Alliance One Partner Program provides many ways for business partners to expand their business, win more clients and increase revenue by offering their clients a full range of eDiscovery services throughout the Electronic Discovery Reference Model (EDRM).

"I have spent my career working with European law enforcement agencies on computer forensics and security," said Eric Laurent-Ricard. "My vast experience on these fronts has allowed me to build strong relationships across Europe, and I look forward to the opportunity to assist eTERA in expanding their operations in Europe. Having worked closely with eTERA's Managing Director of Europe, Greg Bufithis, I am confident in the company's ability to solve the challenges faced by corporations related to information governance, government investigations and multinational litigation, and am excited to connect them with my network."

"We are very excited to have Eric and his team as part of the Alliance One Partner Program," said Mary McGinness, eTERA's Alliance One Manager. "We are sure that Eric's unique background, along with his European network, will be very beneficial to eTERA's strategic growth in the European market."

"Since launching our European operations in 2014, we have gained significant insight into the critical need for data and

technology management services in Europe,” said Greg Bufithis, eTERA’s Managing Director of Europe. “We are fortunate to add an additional trusted partner, which will allow us to grow our already broad understanding of European legal regulations, business processes and cultural constructs.”

The release continues:

eTERA Consulting’s Alliance One Partner Program offers two partnership categories including Connectors and Associates. The Alliance One Partner Program helps eTERA’s partners maximize their revenue potential across the EDRM. For more information about becoming an eTERA Consulting Alliance One Partner, please contact Mary McGinness at [allianceone@eteraconsulting.com](mailto:allianceone@eteraconsulting.com).

### **About eTERA Consulting**

Founded in 2004, eTERA Consulting is an international, award winning organization selected by clients to help solve the challenges of complex, big data projects in the areas of information governance, investigations, litigation, regulatory compliance, and security breach response. “Built by the clients, for the clients™,” eTERA has a successful track record providing customized data management solutions and services to Fortune 500 companies and the Am Law 100 at the intersection where legal, data analytics, security, and information technology meet. eTERA’s experienced subject matter experts ensure client engagement success through application of best practices, leading technologies, and proven project management methodologies combined with exceptional customer service. Having passed the most stringent security audits, eTERA is trusted by the world’s largest insurance, financial services, pharmaceutical, and energy companies. eTERA was selected by the Legal Times in 2014 as Best End-to-End Litigation Consulting Firm and as the nation’s top End-to-End eDiscovery Company by the National Law Journal for four consecutive years. Headquartered in Washington DC,

eTERA maintains offices in Chicago, Brussels, London, and Paris. For more information about eTERA, please visit [www.eteraconsulting.com](http://www.eteraconsulting.com).

### **About Eric Laurent-Ricard**

Eric Laurent-Ricard is a member of various expert witness companies and has a Ph.D. in computer science. Eric created the first French commercial Internet service provider in 1993, which he then sold to Qwest in 1997. Along with his business expertise of helping new startups, he has been working closely with nonprofit professional organizations, mainly in the fields of security, electronic signature, Trusted Third parties and standardization. He is a lecturer in Paris II University on internet protocols, ID and security, forensics, and cryptographic technologies. His LinkedIn page is <https://www.linkedin.com/pub/eric-laurent-ricard/0/30/b31>.