Contract Drafting in Complex Sourcing Deals: Reading What You Write

Contract drafting is one of those subjects that just doesn't get the attention it deserves, write **Edward J. Hansen** and **Christopher C. Archer** of Morgan Lewis, in the firm's **Sourcing@MorganLewis blog**.

"Contracts for complex sourcing deals are problematically big and often written in a style that doesn't speak to the people who should be reading them," they write. "The language may be great if the reader is a judge, but there is a very small probability that a judge will ever see the contract. So, the challenge is to write a contract that can work for a judge but that primarily works for a business user."

They offer some of their favorite tips for drafting a readable contract.

Read the article.