

# Medicare Advantage Contract Negotiations: What You Need to Know

✘ The American Society of Retina Specialists will present a webinar on practices to develop a process for continuously evaluating payer contracts in order to ensure maximum reimbursement in Medicare Advantage contract cases.

The webinar will be Tuesday, Sept. 10, at 8:30 p.m. Eastern time.

On its website, the Society says that, too commonly, physicians do not have an overall strategy for negotiating contracts in order to obtain the best possible rates for private and Medicare Advantage Plans.

The webinar will address: managing policies that restrict access to physicians' choice of drugs – prior authorization, etc.; understanding the fee schedule for J codes; how to review IPAs; and how to handle disputes when they arise.

**Register for the webinar.**