

# Killer Contract Clauses



Businesspeople spend a lot of time and take a lot of pride negotiating deals, points out lawyer and author Jack Garson in the **Huffington Post**.

“They high-five when they get key points. But understand what it takes to win if there is a fight later. You only win a ‘feel-good’ battle in the negotiation. You win the real war in the contract. That’s where the killer contract clauses rule,” he writes.

He provides examples of contract language that can make a contract much more favorable. “Contracts and the law are not about common sense. They’re about rules. Know them and win. Ignore them and forget about retiring on time.”

**Read the article.**