Integrating Contract Management with Your Procurement Strategy

Selectica offers a free white paper on integration of contract management as the key to transforming spend data into process efficiency, performance analysis and savings.

Contracts frequently provide information that is critical to determining who and how much business should be awarded to various suppliers. Bringing all the information together transforms spend data into sourcing intelligence that can be used to inform buy-side procurement decisions. Many centralized procurement organizations are integrating contract data into their processes and technology for strategic purchasing, Selectica says on its website.

This white paper discusses how to:

- Create greater trust and transparency with suppliers and shareholders
- Locate additional savings and cost avoidance opportunities
- Streamline moving from award decision to actual contract
- Create a solid foundation for spend and performance analysis

Download the white paper.