

# Contract Management: Build Relationships in Business

✘ The International Association for Contract & Commercial Management will present a three-week online course designed to help participants better understand what is involved in commercial business relationships, and the process of managing contractual agreements.

*Contract Management: Build Relationships in Business*, starting April 27, is a free online course, available to all, developed by IACCM in partnership with the University of Southampton, the UK Cabinet Office and Civil Service Learning.

Topics include:

- Relationship fundamentals; the things that can go right or wrong in commercial relationships
- The rules that govern public and private sector procurement
- The complexities of supply chains and networks that are a feature of many contracts
- How to manage interdependencies and the needs of multiple stakeholders
- Judgement and the data needed to inform it

**Register for the event.**