

How to Manage the Influx of Contracts After an Acquisition



Is there a merger or acquisition in your future? If your responsibilities include contract management, you need to be prepared for what's ahead. With the transaction comes a vast collection of client and vendor contracts – hundreds or even thousands of them, full of unknown dates and data.

Merrill DataSite offers a complimentary white paper that offers some practical advice on handling the challenge properly.

How can you get your arms around this challenge? The key to understanding what's in all those contracts – and what's at stake if you fail to prepare – is all in this complimentary white paper, *Acquired contracts create urgent needs: How to manage the influx of contracts after an acquisition*.

Merrill DataSite says readers of the white paper will learn:

- Post-merger contract challenges, both customer-related and vendor-related
- The difference between reactive and proactive contract management
- How to prevent costly post-merger contract mistakes

Download the white paper.