

# How to Effectively Negotiate a Business Associate Agreement

☒ Compliancy Group will present a free webinar about the terms and conditions of business associate agreements that require your attention, and which ones you shouldn't lose any sleep over.

The 90-minute webinar will be Thursday, Feb. 19, at 2 p.m. Eastern time

At some point, nearly all HIPAA covered entities and business associates must enter into business associate agreements (BAAs). Far too often though, entities commit one of two errors when doing so – they either sign a BAA “as is” without careful consideration of its terms or they negotiate each and every item in the agreement, Compliancy Group says on its website.

The first error may result in significant costs and liability, and the second wastes time and money. This webinar will address the terms and conditions of BAAs that require your attention, and which ones you shouldn't lose worry about. The webinar will give both covered entities and business associates the tools they need to identify and address BAA risks, while protecting their business and saving time and money.

**Register for the webinar.**