

How to Achieve Contract Management Success

ESI International offers a complimentary on-demand webinar designed for contract managers, program managers and business analysts, and their professional duty to communicate effectively in a way that informs, persuades when appropriate, and always protects the interests of the organization.

The webinar can help provide an understanding of why effective communication is a critical skill in contract management, ESI says on its website.

It also covers knowledge of specific areas in the contract management cycle where clear communication is vital to success, such as: requirements analysis, statement of work development, proposal preparation, price justifications and rationale for vendor selection. And it offers practical tips on developing and improving effective communication skills.

Download the on-demand webinar.