

Hinshaw Continues Expansion of Gulf Coast Presence with Financial Services Partner in New Orleans

Hinshaw & Culbertson LLP has announced that Julia Terry has joined the firm as a partner in the New Orleans office. Terry brings a combination of in-house and private law experience, with a focus on assisting banks with managing legal risks and compliance issues related to technology service contracts, including data security and privacy issues.

“At a time when enterprise risks to the banking industry are increasing, whether from breaches or ransomware attacks, Julia brings experience that is in significant demand,” said Lauren Campisi, partner in charge of the New Orleans office. “Her experience and knowledge of technology service providers and data security and privacy issues, including risks related to ransomware and other vulnerabilities, will provide us with an opportunity to expand our legal service offerings to banks, lenders, and other financial services companies nationwide.”

Terry was most recently vice president and corporate counsel at Hancock Whitney Bank, where she reviewed and negotiated third-party service provider contracts for the bank’s technology and digital account and lending functions, with a particular focus on due diligence, compliance with federal and state regulations, and data privacy. Terry also has significant experience with real estate and lending transactional matters, including purchase and sale agreements, building contracts, lease termination agreements, and other transactional issues.

Prior to her role at Hancock Whitney Bank, Terry’s experience

included a mix of in-house and private law practice. She began her legal practice at McGlinchey Stafford before becoming Vice President, Atlanta Manager and Underwriting Counsel at First American Title Insurance Company in Atlanta, Georgia. She later was Special Counsel in the Real Estate Group at Jones, Walker, Waechter, Poitevent, Carrere & Denegre LLP in New Orleans. When she decided to return to private practice, Terry said she was attracted by Hinshaw's size, geographic footprint, highly regarded financial services team, and broad range of service offerings.

"I'm impressed not only with Hinshaw's platform and broad range of capabilities but also with the firm's data security team," Terry said. "Being part of the Hinshaw team gives me a wider stage to put my knowledge to work on behalf of banks nationwide. The firm's enterprise technology and remote work flexibility is another significant benefit."

Terry earned her B.A. in English Literature from Wheaton College in Wheaton, Illinois, her M.B.A from Millsaps College in Jackson, Mississippi, and her J.D. from the University of Mississippi in Oxford.