

# Headhunter Scorned: Inside a Failed Law Firm Placement

A Texas-based legal recruiter is seeking up to \$1 million in damages from a Holland & Knight partner, saying the lawyer broke his promise and used another headhunter to place him at the firm after the recruiter discussed the opportunity with him.

Legal recruiter Sean Cassidy's suit against Dean Schaner alleges breach of contract, fraud and negligent misrepresentation.

"The [law firm] that we contacted you about... I would just ask that... since we contacted you about it, I always ask two things Dean," said Cassidy, according to a recording played for Bloomberg Law. "One, I ask that if it's something you ultimately decide to pursue, I just ask that you work through me on it."

The **Bloomberg article** by **Casey Sullivan** reports:

"When contacted about Cassidy's recording and overall litigation, Schaner wrote in an email Tuesday that the sound clip was a 'misleading partial conversation,' that he 'never agreed to pursue the opportunity through Cassidy' and furthermore, 'never disclosed [Holland & Knight] to anyone.' "

**Read the article.**