

Why Your NDA Does Not Work For China

When heading off to China, foreign companies all too often make the mistake of trying to protect their IP from China by using a U.S.-style non-disclosure agreement (NDA), writes Dan Harris of Harris Moure. In a **new article** on the website of *Forbes*, he explains how to protect intellectual property from China with a China appropriate NNN (non-use, non-disclosure, non-circumvention) agreement.

The article focuses on why U.S.-style NDA agreements do *not* work for China.

“The Chinese company that steals your idea does not do so to reveal it to the general public. *It steals your idea to use for its own benefit.* This means that your contract with Chinese companies must make clear that whether the information provided is a secret or not, the Chinese factory agrees not to *use the information in competition with you.*” he writes.

Read the article.