Classic China Scam: Come to China to Sign the Contract

Western business people have been falling for a classic Chinese scam for a long time, writes Dan Harris in Harris Moure, LLP's **China Law blog**, and it seems to be rapidly accelerating of late.

"The scam consists of the Chinese company (actually, in every instance when our firm has done any investigation at all we immediately learned that there is actually no real company there) luring in the Western company with promises of big money for services (or sometimes products) to be supplied by the Western company. There is just one small hitch: the Western company must go to China," **he explains**.

Once the Westerner gets to China, the local representative profits by splitting inflated costs incurred at hotels and restaurants and from fake notary charges.

Read the article.