

# Seven Things General Counsel Should Know About ERP Contracts

Because Enterprise Resource Planning implementation and software licensing contracts are as complicated as the software itself, there are a number of key things for general counsel to keep in mind as they review these contracts, according to a post on the **Taft Technology Insights** blog.

Author **Marcus Harris** offers a guide to negotiating and drafting contracts for ERP software systems, discussing seven main areas where companies slip up most-frequently.

The areas include: specify the vendor as the expert, detail liability, define responsibility, put everything in the contract, watch out for contractual remedies, and have a mechanism for controlling scope.

**Read the article.**