Don't Let ERP Contracts Fool You Twice

Three court cases reveal the importance of ensuring that contracts for an enterprise resource planning software system and other digital transformations be carefully negotiated, writes Marcus Harris in Taft's Technology Insights blog.

It's important to remove the possibility that a lawsuit over a failure can be blocked by seemingly harmless clauses that vendors and integrators insert as a matter of routine in their template agreements, he explains.

"Never sign the vendor's or integrator's template contract without negotiating and redrafting key provisions — even the boilerplate ones," Harris advises. "Failing to do so may restrict your ability to sue for damages in the event of a failure."

Read the article.