

Nuts and Bolts of Technology Contract Drafting/Negotiation

Kilpatrick Townsend & Stockton LLP has published a summary of **key takeaways** from a recent presentation on technology contract drafting and negotiating to the Charlotte Chapter of the Association of Corporate Counsel.

Josh Ganz, a Kilpatrick Townsend partner, and Michelle Tyde, counsel, made the presentation.

They discussed some of the basics, such as the scope of solution and services being provided, the level of performance quality to which the customer intends to hold the vendor, the level of risk the customer intends to shift to the vendor, and the price the customer will pay for the solution or services.

Read the article.