

Six Tips for Drafting Better Statements of Work

You can draft the best, most protective contract in the world, but if the statement of work (SOW) fails to adequately describe the deliverables and the services to be rendered, projects can fail, cost can overrun results and project schedules can be delayed, writes **Michael R. Overly** of Foley & Lardner LLP.

He writes that he believes the primary cause for project failures is a poorly drafted SOW.

In **his article**, Overly discusses six tips for better drafting, covering: a plain English statement, attention to detail, using clear grammar, guesses vs. estimates, reading assumptions carefully, and ensuring consistency with the primary agreement.

Read the article.