

# On-Demand : Contract Management – Beyond the Expected

Determine Inc. has posted an **on-demand webinar** describing how real-life company challenges morph into ideas and concepts for contract management innovations and predicting what companies are looking for in 2018.

In the video, Tim Cummins, CEO of IACCM, Sean Delaney, vice president of sales at Determine, and Mike Behne, head of implementation at Determine, explore the issues that are top of mind and discuss exactly the role technology can play to exceed expectations.

Topics include:

- What prospects and customers are talking about in terms of pain points and wish lists
- How to leverage CLM to manage third-parties and mitigate risk
- How shared data and business processes solve business problems
- Industry trends and enterprise expectations in 2018

**Watch the webinar.**