Custom Electronics Client Contracts: Who Should Sign & Who Shouldn't?

It is vital that a custom electronics integration or security company's employees follow proper procedures to make sure the sales agreement is legally valid, but that may not be as straight-forward as it seems, writes **Jason Knott** for **CEPro**.

He quotes legal expert **Ken Kirschenbaum** of Kirschenbaum & Kirschenbaum when he writes that there is certain language related to signatures in an agreement that might appear to protect the company, but it actually can hurt. For example, an agreement should not include a provision saying something like, "this contract is not valid unless signed by an officer of the Company."

"Unfortunately courts do not always treat the [signature] omission as a two-way street," Kirschenbaum tells Knott.

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