Physician Contracting: Understanding Letters of Intent

In **a post** on the American Medical Association website, AMA senior attorney Wes Cleveland discusses physicians' letters of intent and when an attorney should be retained during the contracting process.

He explains that the letter of intent represents an effort for the physician and employer to be sure they're on the same page on such issues as compensation, length of employment, benefits, responsibilities and more.

He also discusses binding versus non-binding agreements.

Read the article.