

# For Lawyers: 7 Secrets to Overcoming Underearning

☒ LexisNexis offers a free on-demand webinar for attorneys who want to earn more – money, free time, clients or satisfaction—in their law practice.

In just one hour, practice management guru Ann Guinn covers:

- The conscious (and unconscious) choices that stifle earning potential
- Identifying your specific trouble spots—and overcoming them, fast
- How making small changes can lead to BIG results
- The importance of “right” clients vs. “any” clients

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