

# Foley Adds Insurance and Health Care Regulatory Attorney in San Francisco, Continuing California Growth

Foley & Lardner announced today that Kate Sullivan Morgan has joined the firm's San Francisco office as a special counsel in its Business Law Department and Insurance Practice Group. Drawing on nearly a decade of experience both in-house and at top tier international law firms, Morgan specializes in complex multi-state insurance and health care regulatory issues.

Morgan has advised health insurance and managed care clients on a broad range of regulatory matters, including the Affordable Care Act, state and federal mandated benefits, state and national health care reform, HIPAA, agent and broker issues, company formation and licensing, individual and group health laws, and issues related to the nuances of managed care and self-funded plans. Morgan also provides regulatory advice regarding non-traditional healthcare models to third party administrators, consulting companies and financial institutions, including negotiating with state insurance regulators to obtain insurance license exemptions for such models.

In addition, Morgan has significant experience with provider contracting issues, including accountable care organizations and other complex risk and pay-for-performance financial reimbursement models. She has negotiated and drafted contracts between insurers/HMOs and provider organizations, including large hospital-physician systems, physician organizations and independent practice associations, and she has advised on a variety of payment structures. Morgan has also counseled on

joint ventures, provider-owned payors, recoveries, provider data requests, risk mitigation, performance measurement, and variety of multi-party agreements.

Morgan's arrival comes directly on the heels of Foley's addition of Lewis Ziropgiannis, who joined the firm's San Francisco office last month as a partner in its Government Enforcement Defense & Investigations Practice Group.

Morgan comes to Foley from Dentons, where she was a member of the Insurance Practice Group. Before that, she was assistant general counsel at Blue Cross Blue Shield of Massachusetts.