

Expert Insights to Win Government Cloud Contracts

☒ Onvia has posted an on-demand webinar designed to provide an in-depth look at the latest trends in state and local cloud solutions and hear expert advice on how to win contracts.

On its website, Onvia says the webinar discusses what the term “cloud” means to agencies and vendors, why cloud is top of mind for government agencies, trends happening in the public sector at all agency levels, the types of vendors winning awards (and you’ll view actual projects and capital improvement plans), expert advice on understanding the cloud procurement process, what you need to know in advance and what the keys to success are, and how you can win business in the cloud market.

Onvia tracks, analyzes and reports the spending of tens of thousands of federal, state and local government agencies, giving companies a single source for conducting open, intelligent and efficient business with government.

Along with providing an exclusive suite of integrated business tools for a wide variety of industries, Onvia offers DemandStar, the automated system that streamlines agency procurement processes.

Watch the on-demand webinar.