

# Complimentary Webinar: Best Practices to Manage eDiscovery Spend

✘ A one-hour complimentary webinar from eTERA will provide procurement professionals with an overview of the eDiscovery process to help them manage the eDiscovery RFP purchasing process.

The webinar will be Thursday, May 28, 2015, from 11 a.m. to 12 p.m. EST.

In a release, eTERA said:

Today's procurement professionals are often faced with important purchasing decisions related to the selection of electronic discovery (eDiscovery) providers and the various services they provide. As the cost of global litigation, government investigations and regulatory matters continue to increase, there are several important considerations procurement professionals must know in order to evaluate service providers who can provide the best value while offering cost savings.

This one-hour complimentary webinar will provide procurement professionals with an overview of the eDiscovery process in order to help them manage the eDiscovery RFP purchasing process. eTERA's Sam Morgan, *Global Managing Consultant Discovery/EDRM*, and Mike Chagnon, Managing Director of Client Engagements, will discuss the following key topics:

- Understanding the Electronic Discovery Reference Model (EDRM)
- Overview of commonly used eDiscovery terminology
- Factors to consider when evaluating and selecting eDiscovery providers

- Achieving cost savings from the RFP process

**Speakers:**

*Sam Morgan*

*Global Managing Consultant Discovery/EDRM*

*eTERA Consulting*

Sam Morgan serves as the Global Managing Consultant Discovery/EDRM for eTERA. In this role, Sam is responsible for advising corporate and law firm clients on managing complex litigation and investigations encompassing all aspects of electronic discovery including collections, processing, and hosted solutions. Sam also provides client training programs covering eDiscovery management best practices. Given his extensive background in litigation support, electronic discovery and trial support, Sam has become a trusted advisor to several clients in key industries including insurance, pharmaceutical, telecommunications, and manufacturing.

*Mike Chagnon*

*Managing Director, Client Engagements*

*eTERA Consultin*

Mike Chagnon serves as the Managing Director of Client Engagements at eTERA. In his role, Mike is responsible for advising, coordinating and managing client engagements and resources across the entire EDRM including data collection, forensics, electronic discovery processing and litigation hosting. Mike also provides extensive training programs covering eTERA's Forensics One and Intelligent One data management and reporting capabilities. Mike has an impressive track record leading cross-functional teams throughout the entire project life cycle leading to the successful delivery of client solutions. In addition, Mike has successfully developed and managed a large network of strategic partnerships including forensic collection firms.

To register today for this complimentary webinar, please **click**

**here.**

For additional information, please contact: Cassey Elder,  
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