Effective Capture and Pricing Strategies for Government Contractors

SC&H Group and Red Team Consulting have launched a three-part, on-demand webinar series that aims to guide government contractors through the changing procurement landscape.

The first webinar in the series, “Effective Capture Strategies for Federal Government Procurements,” is available on-demand now.

This webinar focuses on the capture management process, including covering bid/no-bid strategies, understanding the competition, and how contractors can best position themselves.

On its website, SC&G says government contractors are continually challenged with developing the right contract capture and pricing strategies that will effectively allow them to grow their businesses in today’s austere budget climate.

Watch the on-demand webinar.