

# Effective Capture and Pricing Strategies for Government Contractors



SC&H Group and Red Team Consulting have launched a three-part, on-demand webinar series that aims to guide government contractors through the changing procurement landscape.

The first webinar in the series, “Effective Capture Strategies for Federal Government Procurements,” is available on-demand now.

This webinar focuses on the capture management process, including covering bid/no-bid strategies, understanding the competition, and how contractors can best position themselves.

On its website, SC&G says government contractors are continually challenged with developing the right contract capture and pricing strategies that will effectively allow them to grow their businesses in today’s austere budget climate.

**Watch the on-demand webinar.**