

Dual Language China Contracts: Don't Get Fooled

Dan Harris of Harris Bricken's **China Law Blog** writes that when foreign companies sign dual language contracts *without knowing exactly what the Chinese language portion of their contract says*, they are engaging in risky business.

He explains: "Many dual language Chinese-English contracts are silent on which language controls. For some unknown reason, foreign companies far too often just assume that the English language portion controls or they just assume that it does not matter because the meaning of both the English and the Chinese portions is exactly the same. Wrong, wrong, wrong."

He writes that Chinese companies love using a contract with an English portion that is more favorable to the foreign company than the Chinese portion and then relying on the English speaking company to assume that the English language portion will control.

Read the article.