

DLA Piper's New Chair Wants His Giant Firm to Get Even Bigger

"Stepping into his role as global co-chair of 4,500-lawyer DLA Piper, Frank Ryan says the best path forward is to get even bigger," reports Roy Strom in ***Bloomberg Law's Business & Practice***.

"The law firm wants to compete, Ryan said, for high-end, global projects while also providing "full-service" to clients, a strategy many of the country's most profitable firms have shied away from to focus on the highest-rate practices. Growing revenue by taking market share is how Ryan said he will measure the firm's success."

"Ryan, whose intellectual property and litigation practice focuses on clients in the sports and entertainment industries, was elected in May 2019 to begin this year a four-year term as chair of DLA Piper, the third largest U.S. firm by revenue, according to American Lawyer data. Last year, he said the firm's U.S. business grew revenue and profits per equity partner in the high single digits."

Read the article.