

# Working with Your Legal Department to Optimize Your Relationship With Outside Law Firms

Dickinson Wright will present a webinar titled “Peeling Back the Curtain: Working with Your Legal Department to Optimize Your Relationship With Your Outside Law Firms” on four dates: June 2, 5, 10 and 11.

James Stapleton, Chief Business Development and Marketing Officer at Dickinson Wright, will be the presenter.

On its website, the firm says the pressure between managing external legal costs and efficient execution of your company’s legal tasks while maintaining a successful relationship with your outside law firms can be a challenge. This webinar will examine the role that purchasing can fulfill to help satisfy your legal needs on an efficient and cost-effective basis.

The discussion will cover:

- The elements of successful RFPs
- Selection of candidate law firms
- Pricing
- Applying decision criteria and balancing workload between law firm and legal department.

## **Registration:**

June 2, 2015 – Noon EST – [Click here to register](#)

June 5, 2015 – 1:00 EST – [Click here to register](#)

June 10, 2015 – Noon EST – [Click here to register](#)

June 11, 2015 – 4:00 P.M. EST – [Click here to register](#)