

# eDiscovery Managed Services: How to Achieve Stakeholder Buy-In

D4, LLC , a national in eDiscovery managed services, litigation support, computer forensics and deposition solutions to law firms and corporations, will host a complimentary webinar on April 30 at 1 p.m. EDT. Attendees will learn how to justify an eDiscovery managed services agreement for law firms or corporations, and best practices for achieving stakeholder buy-in.

Panelists include Stuart B. Claire, J.D., Manager of Litigation Technology Support at Buchanan, Ingersoll & Rooney (an AMLAW 200 Firm); Jennifer Lemire, Senior Litigation Paralegal with The RiverStone Group (A Fairfax Company); and Elissa Livingston, J.D., Director of Project Management, D4. The event is part of D4's webinar series aimed at educating legal and technology professionals on key topics around managed data and eDiscovery.

Panelists will share unique insights and advice based on their experience with the RFP process, different actions they may have taken had they known what to expect, and how they obtained approval from their stakeholders. The main goal is to impart relevant knowledge that can be applied in preparation for a managed services journey. Attendees will learn:

- Things to consider during the RFP process
- Potential pitfalls and how to avoid them
- How to justify a managed services model

“Finding an eDiscovery managed services vendor may not be a quick or easy process, but it doesn't need to be painful,” said Martha MacPherson, Vice President of Marketing at D4. “Our experienced panelists will help answer questions about

their journeys and offer advice on how to justify a managed services agreement.”

The webinar will take place on Thursday, April 30, 2015, 1-2 p.m. EDT.

**Register for the webinar.**