

Current Critical Issues When Outsourcing

☒ Mayer Brown will present a complimentary webinar that will address 10 of the most critical issues currently facing companies that are contracting for services.

The webinar will be Wednesday, Oct. 1, beginning at 11 a.m. Central time.

The 10 issues to be addressed are:

- Negotiating efficiently *and* effectively
- The challenges in applying traditional dragnet provisions
- Integrating contracts across service providers
- The double-edged sword of short term deals
- Allocating IP rights when outsourcing based on supplier technology
- Securing “big data” rights and services
- Retaining the right to protect your business
- Minimizing risk, cost and surprise on exit
- Governance and follow-through (and follow-through, follow-through, follow-through)
- Resolving disputes while preserving (or even building) the relationship

Register for the webinar.