

The Case for Automating Statements of Work

While Statements of Work (SOWs) have been, and will continue to be a major part of the professional services framework, they can sometimes be a major barrier to properly scoping, estimating, completing, or even performing the work correctly, reports **ContractRoom**.

“Even the most liberally written SOWs contain limiting parameters such as budgeting and task descriptions, which often send these documents into an awkward Change Request process which may or may not happen favorably,” the **article** says.

The article lists the top four scenarios where businesses can benefit using automated (negotiation and) contract management software, especially in the statement of work process (automating statements of work).

Read the article.