

# How Your Purchasing Process is Costing You More Than You Think

ContractRoom has published a discussion of the use of predictive agreement in the purchasing or procurement process.

“Past data is used to help improve the procurement and contracting processes so agreement can be reached more quickly and predictably,” the article says.

The process not only ensures less time will be spent in the procurement process and negotiation, but also that a fairer price (and conditions) will be agreed upon, it continues.

**[Read the article.](#)**