

How to Recruit the Best Contract Managers

In a recent article, ContractRoom examines some of the best practices for determining whether candidates for contract manager possess the necessary qualities to perform the job.

The article starts with tips about the pre-interview process and then progresses to the questions that should be posed to the applicants.

Most of those questions involve asking the candidates to describe negotiation and management situations they've faced in the past and having them outline how they reached the decisions in those cases.

Read the article.