

# Embrace Standards – Don't Use Form Contracts

Form contracts are generic contracts created to cover subject areas rather than specific circumstances, explains Seattle lawyer **Jordan Couch** for ContractRoom.

“Fill in the blanks service contracts; downloadable buy/sell agreements; and state-provided leases are all form contracts commonly used by small to medium sized businesses, but this isn't just a problem for small companies,” he writes. “Does your national property rental agency use the same contract in every state? Does your international distributor use the same contracts for different types of goods and dealers? If the answer is yes, you will run into problems.”

He offers reasons why form contracts shouldn't be used and offers a solution.

**Read the article.**