

8 Essential Data Points to Collect from Contract Managers

Contract managers carry with them a lot of valuable knowledge, data and wisdom, so it is important that a business captures this information so that when an employee contract manager leaves the company, these gems do not exit with them and can be leveraged for future use, reports **ContractRoom on its blog**.

The post outlines a list of information and valuable data a contract manager holds and why it should be captured, such as “Knowledge about the terms or specific parts of contracts that caused the most amount of pain in specific transactions,” and “Knowledge of the personalities people have with whom you negotiate regularly,”

Read the article.