

Contracting Efficiency for Your Legal Department in 3 Easy Steps

☒ *Inside Counsel* lists some of the best practices that counsel can easily adopt that will help develop process standards to boost contracting efficiency.

In the piece, Cyndie Cox examines some practical ways that you can drive more efficiency into the creation, negotiation and review of contracts across your legal team. With this information, you can fight the stereotype that legal is an impediment to closing deals and make yourself a star with the sales team, she writes.

She says it is important to find a good balance between closing deals quickly and mitigating risk.

Read the article.