

# **Contract Management Trends and Solutions**

Patrick Stakenas of Selectica and Lloyd Alexander of Seal presented a live webinar to hundreds of General Counsel, Procurement, HR, IT and Sales professionals, and that webinar is available now on-demand.

The webinar is aimed at contract management professionals involved in management strategy and processes.

Contract Lifecycle Management (CLM) is a proven and systematic approach for managing your contracts, Selectica says on its website. The company believes there are nine stages of contracts from contract request to renewal. The net-net of all this is to manage risks and revenue opportunities associated with many contracts in your enterprise.

**Watch the on-demand webinar.**